NORTH AMERICAN LUTHERAN CHURCH NEW BRIGHTON, MINNESOTA

FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2016

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INDEPENDENT AUDITOR'S REPORT

Executive Council North American Lutheran Church New Brighton, Minnesota

We have audited the accompanying financial statements of the North American Lutheran Church (a nonprofit organization), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe the audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of North American Lutheran Church as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report of Summarized Comparative Information

We have previously audited the North American Lutheran Church's 2015 financial statements, and our report dated January 16, 2017, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Shidell Mair & Richardson PLLP

May 4, 2017 St. Paul, Minnesota

NORTH AMERICAN LUTHERAN CHURCH STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2016

(With summarized information for the year ended December 31, 2015)

ASSETS	2016	2015
Cash and cash equivalents	\$ 2,023,522	\$ 1,926,471
Cerificates of deposits	405,260	403,158
Accounts receivable	12,166	1,711
Prepaid expenses	48,868	50,929
Furniture, equipment and computers, net	9,667	22,892
Total assets	\$ 2,499,483	\$ 2,405,161
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	\$ 18,698	\$ 83,896
Accrued compensation	58,290	54,518
Grants payable	12,000	
Registration deposits	12,783	2,900
Due to others	8,571	14,145
Total liabilities	110,342	155,459
Net Assets		
Unrestricted		
Designated	990,800	990,800
Undesignated	468,563	532,677
Total unrestricted net assets	1,459,363	1,523,477
Temporarily restricted	929,778	726,225
Total net assets	2,389,141	2,249,702
Total liabilities and net assets	\$ 2,499,483	\$ 2,405,161

NORTH AMERICAN LUTHERAN CHURCH STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2016

(With summarized information of the year ended December 31, 2015)

	•	2016		2015
		Temporarily		
	Unrestricted	Restricted	<u>Total</u>	Total
Revenue, gains and other support:				
Contributions				
Individuals	\$ 202,464	\$ 209,808	\$ 412,272	\$ 94,827
Congregations	1,501,690	704,278	2,205,968	2,235,466
Other	16,957		16,957_	1,902_
Total public support and revenue	1,721,111	914,086	2,635,197	2,332,195
Other Revenue				
Service fees	12,920		12,920	10,282
Investment revenue	3,844		3,844	3,324
Other	7,155		7,155	3,137
Registrations	101,715		101,715	176,550
Total other revenue	125,634		125,634	193,293_
Total revenue, gains and other support	1,846,745	914,086	2,760,831	2,525,488
Net assets released from restrictions	710,533	(710,533)		
Total revenue and reclassifications	2,557,278	203,553	2,760,831	2,525,488
Expenses:				
Program Activities:				
Missions and Evangelism	221,056		221,056	529,585
Theological Education and Clergy	743,475		743,475	856,057
Congregational Services	388,927		388,927	287,827
Ecumenical and Inter-Lutheran	206,225		206,225	125,067
Convocation / Conferences	348,694		348,694	389,698
Communications	256,306		256,306	163,559
Mission Districts	201,188		201,188	150,746
Total Program activities	2,365,871		2,365,871	2,502,539
Support Activities:				
Fund raising	11,539		11,539	15,345
Management and general	243,982		243,982	246,260
Total support activities	255,521		255,521	261,605
Total program and support activities	2,621,392		2,621,392	2,764,144
Change in net assets	(64,114)	203,553	139,439	(238,656)
Net Assets, beginning of year	1,523,477	726,225	2,249,702	2,488,358
Net Assets, end of year	\$ 1,459,363	\$ 929,778	\$ 2,389,141	\$ 2,249,702

NORTH AMERICAN LUTHERAN CHURCH STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2016 (With summarized information for the year ended December 31, 2015)

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4,163</th><th>Payroll taxes 1,846 1,660 1,405 405 3,068 1,299 758 10,441 223</th><th>ıs 26,614 25,893 29,264 19,050 30,553</th><th>tsalaries 500 39,000 805 13,286 53,591</th><th>unctional expenses \$ 88,165 \$ 92,832 \$ 103,447 \$ 67,761 \$ 108,500 \$ 101,749 \$ 63,235 \$ 625,689 \$ 3,138 \$</th><th>and Education and Congregational and Convocation Mission Program Fund Kaising Evangelism Clergy Services Inter-Lutheran Conferences Communications Districts Expenses Expense</th><th>Ecumenical Total</th><th></th><th>2016</th></th<></th></t<>	er/website expense 394 710 6,250 46 49,395 25,645 3,93 453 497 285 3,693 497 285 3,693 497 285 3,693 497 285 3,693 497 486 9,782 500 205,313 453 769 766 428 9,782 500 205,313 453 176,895 760 42,882 19,201 42,276 205,313 453 205,313 453 20,270 44,682 145,276 205,313 453 20,270 44,682 145,276 205,313 20,276 20,271 20,581 20,526 19,041 21,177 29,689 21,053 20,053 23,731 43,255 400 657 676 378 3,996 3,731 83,731 83,731 80,000 296,087 80,000 206,087 80,000 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4,163</th><th>Payroll taxes 1,846 1,660 1,405 405 3,068 1,299 758 10,441 223</th><th>ıs 26,614 25,893 29,264 19,050 30,553</th><th>tsalaries 500 39,000 805 13,286 53,591</th><th>unctional expenses \$ 88,165 \$ 92,832 \$ 103,447 \$ 67,761 \$ 108,500 \$ 101,749 \$ 63,235 \$ 625,689 \$ 3,138 \$</th><th>and Education and Congregational and Convocation Mission Program Fund Kaising Evangelism Clergy Services Inter-Lutheran Conferences Communications Districts Expenses Expense</th><th>Ecumenical Total</th><th></th><th>2016</th></th<>	Isc 49,395 55,645 394 710 867 446 494 497 285 3,693 406 5,027 1,733 453 769 766 428 9,782 expenses 27,918 176,895 176,895 500 205,313 15,439 91,716 45,465 28,526 19,041 21,77 29,689 251,053 15,439 91,716 45,465 28,526 19,041 21,177 29,689 251,053 83,731 83,731 83,731 83,731 83,731	website expense 394 710 867 446 494 497 285 3,693 naces 606 5,027 1,733 453 769 766 428 9,782 n/Conference expenses 27,918 176,895 500 205,313 Douncil travel 27,892 7,702 44,682 145,276 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Evangelism Clergy Services Inter-Lutheran Conferences Communications Districts Expenses Expense	Ecumenical Total		2016
2	2															55,645			31,402					69				
2.	2											2												69	Fund Raising and Expense General	ĭ.		
1,546 1,588		242,436 253,933		5,000 5,000						20,353 20,903		20,687 20,687		12,025 12,047						153,708 157,871		31,892 32,694	•	114,301 \$ 117,439	ral Expenses		Support Activities	
	10,345	2,611,047	20,609	186,662	296,087	296.087	80,000	83,731	4,721	271,956	147,916	20,687	205,313	21,829	4,231	73,887	24,791	21,797	39,531	1,028,380	14,957	213,482	56,813	\$ 743,128	Expenses	Total		
	18,634	2,745,510	19,891	327,832	279 777	470.965	90,000	92,295	5,199	164,461	184,157	30,581	276,936	21,720	5,993	46,631	30,016	20,667	43,504	914,662	15,559	193,720	40,742	\$ 664,641	Expenses	Total		2015

NORTH AMERICAN LUTHERAN CHURCH STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2016

(With summarized information for the year ended December 31, 2015)

		2016		2015
Cash flows from operating activities				
Change in net assets	\$	139,439	\$	(238,656)
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation		10,345		18,634
(Gain) on disposal of equipment		(2,120)		(810)
(Increase) decrease in operating assets:				
Accounts receivable		(10,455)		884
Due from related organization				25,297
Prepaid expenses		2,061		(16,719)
Increase (decrease) in operating liabilities:				
Accounts payable		(65,198)		82,320
Grants payable		12,000		
Registration deposits		9,883		
Due to others		(5,574)		6,264
Accrued compensation		3,772		9,345
Net cash provided by operating activities		94,153		(113,441)
Cash flows from investing activities:				
Purchase of certificates of deposits		(2,102)		(1,638)
Proceeds from sale of equipment		5,000		1,560
Purchase of equipment				(1,290)
Net cash provided (used) by investing activities		2,898		(1,368)
Net increase in cash and cash equivalents		97,051		(114,809)
Cash and cash equivalents - beginning of period	M-14-1	1,926,471		2,041,280
Cash and cash equivalents - end of period	\$	2,023,522	\$	1,926,471

NOTE 1. NATURE OF THE ORGANIZATION

The North American Lutheran Church (NALC) is a Christian denominational church body whose membership is comprised of Lutheran congregations and Lutheran ordained ministers. The NALC is a church body committed to the authority of the Bible as the inspired Word of God and the authoritative source and norm of its proclamation, faith, and life, according to the teachings of the Lutheran Confessions. The NALC is governed by an annual Convocation comprised of its ordained clergy and delegates from each of its congregations. The NALC is led by a Bishop elected by the Convocation. An Executive Council elected by the Convocation holds governance authority between Convocations.

The NALC has committed to organize its common life around four core values:

- 1) Christ Centered: The NALC confesses the apostolic faith in Jesus Christ according to the Holy Scriptures. The NALC affirms the authority of the Scriptures as the authoritative source and norm, "according to which all doctrines should and must be judged" (Formula of Concord). The NALC accepts the ecumenical creeds and the Lutheran Confessions as true witnesses to the Word of God.
- 2) Mission Driven: The NALC believes that the mission of the Church is to preach the Gospel and to make disciples for Christ. The NALC believes that making disciples in its congregations, in its communities and nations, and around the world must be a priority of the Church in the present age.
- 3) Traditionally Grounded: The NALC affirms the faithful witness of the Church across time and space. The NALC endorses the form and practices of the universal Church that are consistent with Scripture, particularly the office of the ministry and the tradition of worship under Word and Sacrament. The NALC seeks dialogue and fellowship with other Lutheran churches and with faithful Christians of other confessions.
- 4) Congregationally Focused: The NALC strives to be a church body that is organized to facilitate the ministries of local congregations in a posture of servanthood and a spirit of partnership, through the provision of resources, connections and information.

NOTE 1. NATURE OF THE ORGANIZATION - (Continued)

The NALC's key programs and activities include the following:

Missions and Evangelism

The NALC provides organizational and financial assistance to newly formed and/or small member congregations. The NALC also provides training programs for clergy and lay leaders of mission start congregations. The NALC further provides financial and other assistance to mission congregations, missionaries and partner church bodies in countries outside of North America. To these ends, the NALC has established a Great Commission Fund to support special mission projects including new congregation starts and missionaries.

Theological Education, Ordination and Clergy Roster

The NALC operates a joint venture in seminary education, the North American Lutheran Seminary (NALS), in partnership with Trinity School for Ministry in Ambridge, PA. The NALC also provides advice and assistance to seminarians at the NALS and elsewhere considering ordination in the NALC, and offers an annual retreat for such seminarians. The NALC has established a Theological Education Fund to support the training and continuing education of NALC pastors.

A committee of the NALC examines candidates for ordination in the NALC and makes recommendations to the Executive Council for ordination. The NALC maintains a clergy roster of pastors who have been examined, credentialed and approved for ministry in the NALC, and provides assistance to pastors seeking new congregational calls.

Congregational Services

The NALC provides a variety of services to its member congregations, including in particular, assistance in the process of calling a new pastor. The NALC also provides recommendations to congregations of resources and ministries which can be helpful in parish life and programs.

The NALC has established a Disaster Response Fund to provide emergency assistance to congregations and individuals, both inside and outside of the NALC, who are affected by natural disasters.

Ecumenical and Inter-Lutheran Relations

The NALC is committed to dialogue and cooperation with other faithful Lutheran and Christian church bodies, both in North America and elsewhere in the world.

NOTE 1. NATURE OF THE ORGANIZATION - (Continued)

Convocation/Conferences

The Annual Convocation elects the Bishop, Executive Council, Court of Adjudication and Nominating Committee. The Convocation adopts an annual budget, considers significant resolutions and teaching statements, and receives reports from the staff and committees. An annual theological conference provides presentations by theologians on significant theological issues for the education of Lutherans. A mission festival is held concurrently with the Convocation for mission planters, mission congregations and those seeking to revitalize existing congregations. A pastor's conference is offered annually for professional growth, community building and sharing of best practices among the clergy of the NALC.

Communications

The Communications team reviews the NALC newsletter, website, social media and videos and works with the NALC staff for the purpose of developing the strategy and improving the effectiveness of NALC communications.

Mission Districts

Mission districts are congregations that join in collaboration to fulfill most effectively the ministry and mission of the NALC. The Mission districts are normally based on common geographic boundaries.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared on the accrual basis of accounting. The significant accounting policies are described as follows:

The NALC reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets, based on the existence or absence of donor-imposed restrictions. These classes of net assets are summarized as follows:

- a) Unrestricted amounts are those currently available at the discretion of the Executive Council for use in the NALC's ministries, and those resources invested in land, buildings, and equipment.
- b) Temporarily restricted amounts are those which are restricted by donors for specific operating purposes or for the acquisition of land, buildings, and equipment.
- c) Permanently restricted amounts are those restricted by donors in perpetuity as endowments or irrevocable trusts. The NALC has no permanently restricted net assets.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Cash and Cash Equivalents

For purposes of the statement of cash flows, the NALC considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. The NALC maintains their cash balances at four financial institutions in Minnesota. Accounts at the institutions are insured by the Federal Deposit Insurance Corporation.

Financial Statement Presentation

Management of the NALC uses estimates and assumptions in preparing the financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of the assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that management uses.

Comparative Information

The financial statements include prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2015, from which the summarized information was derived.

Equipment and Leasehold Improvements

All major expenditures for equipment and leasehold improvements are capitalized at cost. Contributed equipment is recorded at fair market value at the date of donation. Depreciation is computed on the straight-line method over the estimated useful lives of the related assets, ranging from three to ten years.

Functional Allocation of Expenses

Salaries and related expenses are allocated based on job descriptions and the best estimates of management. Expenses, other than salaries and related expenses, which are not directly identifiable by program or supporting activity, are allocated based on the best estimates of management.

Reclassification

Certain prior year amounts have been reclassified to conform with the current year presentation.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Public Support, Revenue, and Expenses

Contributions are recognized when the donor makes a promise to give to the NALC that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restriction. When the restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Bequests are recorded as income at the time the NALC has an established right to the bequest and the proceeds are measurable.

Income Tax

The NALC is an "association of churches" within the meaning of Section 508(c)(1)(a) of the Internal Revenue Code (the "IRC"), and consequently is exempt from taxes under Section 501(c)(3) of the IRC without obligation to seek such recognition affirmatively from the Internal Revenue Service. Nonetheless, by the letter dated March 7, 2012, the NALC has been affirmatively determined by the Internal Revenue Service to be exempt from Federal income taxes under Section 501(c)(3) of the IRC. Therefore, no provision for income taxes is made in the accompanying financial statements. In addition, pursuant to Section 6033(a)(3)(a)(i) of the IRC, as an "association of churches" the NALC is not required to file information returns with the Internal Revenue Service. The NALC would be required to pay Federal and State income taxes on unrelated business income within the meaning of the IRC.

The NALC records a liability for uncertain tax positions when it is probable that a loss has been incurred and the amount can be reasonably estimated. Interest related to unrecognized tax positions is recognized in interest expense and penalties in management and general expenses. The NALC has not recorded any liabilities for unrecognized tax positions. The NALC has not generated any unrelated business income and therefore has no income tax return subject to examination by U.S. Federal, state or local taxing authorities.

Donated Services

The NALC records donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased, if not provided by donation. The value of donated services is determined based on the fair value of the services received or the increase in the fair value of the assets attributable to the donated services.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Subsequent Events

The NALC recognizes, in the financial statements, the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of financial position, including the estimates inherent in the process of preparing the financial statements.

The management of the NALC evaluated subsequent events for financial reporting through May 04, 2017, the date the financial statements were available to be issued.

NOTE 3. CERTIFICATES OF DEPOSITS

Certificates of deposits approximate market value and consist of investments with original maturities of twelve to eighteen months with interest rates varying from .25% to .56%. Certificates of deposit with maturities of three months or less from the original date of purchase are included in cash and cash equivalents.

NOTE 4. LEASING ACTIVITIES

The NALC leased office space in Ohio on a one year lease agreement effective January 1, 2013. The lease called for minimum monthly payments of \$1,000. The lease was terminated effective July 1, 2016.

In November 2014, the NALC started leasing office space in Minnesota under a lease agreement terminating October 31, 2017. The lease calls for minimum monthly payments of \$1,513 increasing to \$1,605 in 2017. The lease maybe terminated by either party with a 60 day notice.

Total rent expense for the year ended December 31, 2016 was:

Ohio office	\$ 6,000
Minnesota office	 18,791
	\$ 24,791

NOTE 5. EQUIPMENT AND LEASEHOLD IMPROVEMENTS

The NALC owns the following as of December 31, 2016:

Equipment	\$	37,275
Leasehold Improvements		3,888
Website		15,000
	-	56,163
Less accumulated depreciation		(46,496)
	\$	9,667

NOTE 6. PENSION PLAN

The NALC has a 403(b) pension plan. The plan is a voluntary retirement plan that is offered to all eligible employees. The plan is an employer funded tax deferred annuity plan. Employees are fully vested in their contributions. Total pension expense for the year ended December 31, 2016 was \$77,947.

NOTE 7. NET ASSETS

Temporarily Restricted Net Assets

The temporarily restricted net assets as of December 31, 2016 were restricted for use in the NALC's programs as follows:

Theological Education Fund	\$ 652,553
Great Commission Fund	28,249
Disaster Response Fund	183,730
Ethiopian Church Relief Fund	12,729
Other	52,517
	\$ 929,778

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose, by the occurrence of other events specified by the donors, or by the passage of time. Net assets released from restrictions for the year ended December 31, 2016 are as follows:

Theological Education Fund	\$ 422,231
Great Commission Fund	117,277
Ethiopian Church Relief Fund	81,515
Disaster Response Fund	49,327
Other	40,183
	\$ 710,533

NOTE 7. NET ASSETS - (Continued)

Designated Net Assets

The Executive Council of the North American Lutheran Church has established three designated funds as follows:

Great Commission Fund

The Great Commission Fund is a dedicated fund that is used in support of new mission starts, mission congregations and missionaries. Individuals and congregations may contribute to the fund.

Theological Education Fund

The Theological Education Fund is a dedicated fund that is used to support seminarians who are candidates for ordained ministry in the NALC, to support the operations of the NALS, and for other purposes related to Theological Education. Individuals and congregations may contribute to the fund.

Strategic Development Fund

Designated net assets - beginning of year

The Strategic Development fund is a dedicated fund that can be used for strategic planning and development for the organization.

\$

990,800

Activity in the designated net assets for the year ended December 31, 2016, is as follows:

Designated net assets - end of year \$	99	0,800
Designated het assets - end of year		0,800
Designated net assets as of December 31, 2016, consists of:	214	5 900
Great Commission Fund \$		5,800
Theological Education Fund	375	5,000
Strategic Development Fund	400	0,000
\$	990	0,800